

Request for Proposals for Strategic Business Plan 2026- 2030

P037-25

Proposal Due Date: March 17, 2025, 3:00 PM

Proposal Acknowledgement Date: March 17, 2025, 3:15 PM

LEGAL NOTICE AND REQUEST FOR PROPOSAL P037-25

The Brownsville Public Utilities Board (Brownsville PUB or BPUB) will accept sealed proposals for a Strategic Business Plan until March 17, 2025, at 3:00 PM in the Brownsville PUB Purchasing Office, 1155 FM 511, Olmito, Texas. RFPs received after this time will not be considered.

Proposals will be publicly opened and read aloud on **March 17, 2025**. Firms can call at 3:15 PM on this date at (956) 214-6020 to listen to the proposal acknowledgment.

Detailed specifications may be obtained at the following website: https://www.brownsville-pub.com/rfp status/open/

Please mark on the <u>outside of the envelope and on any carrier's envelope</u>: "RFP FOR STRATEGIC BUSINESS PLAN 2026-2030", P037-25, MARCH 17, 2025, 3:00 PM", and send to the attention of Diane Solitaire, Purchasing Department, 1155 FM 511, Olmito, Texas 78575.

The Brownsville PUB will not be responsible if the U.S. Postal Service or any other courier system fails to deliver the RFP to the Brownsville PUB, Purchasing Office by the deadline above. **RFPs via electronic transmission and facsimile will not be accepted.**

The Brownsville PUB reserves the right to reject any or all RFPs and to waive irregularities contained therein, and to accept any proposal(s) deemed most advantageous to the Brownsville PUB.

BY:

Diane Solitaire

Purchasing

Brownsville Public Utilities Board

(956) 983-6366 - Phone

Please submit this page upon receipt

ACKNOWLEDGEMENT FORM

P037-25 Strategic Business Plan

For any clarifications, please contact Diane Solitaire at Brownsville PUB Purchasing Department at (956) 983-6366 or e-mail: dsolitaire@brownsville-pub.com

Please email this page upon receipt of the RFP package or legal notice. If you only received the legal notice and want the RFP package mailed, please provide a method of shipment with the account number in the space designated below.

Ch	eck one:
(Yes, I will be able to send a proposal; obtained RFP package from website.
(Yes, I will be able to send a proposal; please email the RFP package. Email:
(Yes, I will be able to send a proposal; please mail the RFP package using the carrier & account number listed below:
	Carrier:
	Account:
(No, I will not be able to send a proposal for the following reason:
em	ou are unable to respond to this RFP, kindly indicate your reason above and return this form vial to: <u>dsolitaire@brownsville-pub.com</u> . This will ensure you remain active on our vendors list e
Fi	m:
Na	me:
Ac	lress:
Ci	y: State: Zip Code:
Ph	one: Fax:
En	ail:

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REQUEST FOR PROPOSAL – STRATEGIC BUSINESS PLAN 2026-2030

Objective

The Public Utilities Board of the City of Brownsville, Texas ("Brownsville PUB") is seeking proposals from a qualified consultant to develop a comprehensive five-year strategic business plan. BPUB is seeking to identify a consultant with the experience, skills, and methodology necessary to develop a strategic plan tailored to BPUB's unique operational, financial, regulatory, and community needs. The consultant will work with stakeholders, including the Board of Directors, executive management, staff, and community representatives, to ensure the strategic plan reflects shared priorities and goals. Additional details on resource requirements and preferences are provided below.

General Background

The City of Brownsville ("City"), located in Cameron County, along the Rio Grande River, approximately 23 miles from the Gulf of America, is a home rule city organized and existing under the laws of the state of Texas, including the City's Charter, as amended (the "Charter"). The City owns a combined electric, water, and wastewater utilities system (collectively, the "system") serving the City and certain areas outside the City. The City's authority regarding public utility ownership and services is generally exercised through Brownsville PUB's Board of Directors (the "Board"). The Brownsville PUB, created and established by Article VI of the Charter as a separate and distinct agency of the City, has the authority to control, manage, and operate the system. The Brownsville PUB employs approximately 642 employees. The Brownsville PUB fiscal year is the 12 months ending September 30th of each year and is referred to herein as the "fiscal year."

Due to recent strategic planning activities, the Brownsville PUB is aiming to develop a more comprehensive five-year strategic plan for 2026-2030. Currently, there are ten subordinate plans that provide valuable information about the municipally owned utility. However, these plans lack a unified strategic framework to consolidate them into a single cohesive vision. While BPUB has made efforts to consolidate key strategic outcomes with desirable key performance indicators (KPIs), it seeks assistance in defining the most effective key strategic outcomes and corresponding KPIs for a combined utility. The new strategic plan aims to guide the utility in addressing current and future challenges, optimizing operations, and positioning the organization for sustainable growth. It seeks to leverage the Strengths, Weaknesses, Opportunities, and Threats (SWOT) framework to ensure an integrated and actionable plan.

Statement of Work

The selected Firm will perform the following tasks:

- 1. Project Management and Timeline
 - a. The selected Firm must develop a detailed project plan that identifies resources, milestones, risks, and deliverables with a preference of the Project Management Body of Knowledge (PMBOK) framework.
 - b. The selected Firm must conduct regular status updates with project stakeholders.
 - c. The project is expected to be completed within a 6-month timeframe with key milestones defined in the project plan.

2. Stakeholder Engagement

- a. The selected Firm must facilitate and conduct workshops, interviews, and surveys with key stakeholders, including the Board, management, staff, and external partners, including but not limited to:
 - i. Cameron County
 - ii. City of Brownsville
 - iii. Greater Brownsville Incentive Corporation
 - iv. Brownsville Community Improvement Corporate
 - v. Brownsville Navigation District
- b. The selected Firm will incorporate input from community members and customers.

3. SWOT Analysis

a. The selected Firm must conduct a comprehensive assessment of internal strengths and weaknesses, including operational efficiency, financial performance, workforce capacity, and infrastructure readiness. Additionally, the selected Firm should identify external opportunities and threats, including regulatory changes, technological advancements, customer-driven demand, environmental considerations, and ERCOT market dynamics.

4. Strategic Framework Development

- a. The development of the 2026-2030 Strategic Business Plan for Brownsville PUB must consider the existing subordinate plans to ensure a cohesive and integrated approach to achieving the organization's long-term goals. With this said, the selected Firm will review existing subordinate plans, including but not limited to:
 - i. Integrated Resource Plan
 - ii. Water and Wastewater Master Plan
 - iii. Water Conservation and Drought Contingency Plan
 - iv. Technology Roadmap Plan
 - v. General Emergency Plan
 - vi. Communications Plan
 - vii. 2025-2029 Capital Improvement Plan
 - viii. 2025 Water Strategy
 - ix. Texas Commission on Environmental Quality Region M Water Plan
- b. The selected Firm must develop Brownsville PUB's vision, mission, and core values in alignment with stakeholder input and subordinate plans.
- c. The selected Firm will assist in defining key strategic outcomes and priorities for the 2026-2030 period. This may include some or all of the following:
 - i. Affordability
 - ii. Customer Satisfaction
 - iii. Efficiency
 - iv. Employee Engagement
 - v. Environmental Stewardship
 - vi. Financial Health
 - vii. Regulatory Compliance
 - viii. Reliability
 - ix. Resiliency

x. Safety

5. Plan Formulation

- a. The selected Firm must develop a written strategic document that includes the following:
 - i. An executive summary.
 - ii. Separate narratives for electric, water, and wastewater business segments.
 - 1. This includes a detailed analysis of SWOT findings.
 - 2. Strategic outcomes and priorities with aligned projects and programs, both existing and planned.
 - 3. Key Performance Indicators (KPIs) with proposed target values to track progress.
 - 4. Implementation timeline with milestones and responsibilities.
 - 5. Financial impacts expressed in probable ranges.
- b. The selected Firm must provide recommendations and implementation guidance. This includes:
 - i. Actionable recommendations to address identified weaknesses and threats while leveraging strengths and opportunities.
 - ii. Offer guidance on resource allocation, operational improvements, communications, and change management strategies.
- c. The selected Firm must provide presentations of findings and final plan. This includes:
 - i. Delivering interim findings and draft plans for review by the Board and Executive Team.
 - ii. Presenting the final strategic plan to the Board in a formal session.

6. Deliverables

- a. Detailed project plan and timeline.
- b. Interim findings and draft strategic plan. This includes the SWOT analysis, written annotations of workshops, interviews, and survey, and written evaluations of existing subordinate plans and key strategic outcomes.
- c. Final five-year strategic plan document.
- d. Presentation materials for the Board and key stakeholders.

General Requirements

All proposal envelopes shall contain three (3) signed identical originals and one (1) electronic version (PDF format on either USB stick or CD/DVD) of the submittal, including any supplemental printed material referenced with the RFP shall be included. The original proposals will be opened, and only the Firm's name will be read aloud at the Brownsville PUB Purchasing Office at 1155 FM 511, Olmito, TX. Brownsville PUB will manage all proposals to avoid disclosing the contents to competing Firms and keep the proposals confidential during negotiations. All proposals will be open for public inspection, as stated in the Texas Public Information Act after the contract is awarded; however, trade secrets and confidential commercial or financial information in the proposals identified explicitly by the Firms will not be open for public inspection. Accordingly, all pages in the proposal that the Firm considers proprietary and confidential should be appropriately marked.

Direct any questions to Diane Solitaire, Purchasing; email: <u>dsolitaire@brownsville-pub.com</u>; phone: (956) 983-6366.

Firms must guarantee their Original Proposal or subsequently clarified proposal for at least ninety (90) days from the Original Proposal opening date. The Brownsville PUB may require written clarifications and explanations of Firm proposals after Original Proposal submissions when specific candidates have been selected for interviews (if applicable) to obtain the best and final offer. The Brownsville PUB will not be liable for any of the Firm's costs or expenses incurred in preparing or presenting the Proposal(s). The Brownsville PUB also reserves the right to conduct a pre-award survey or to require other evidence of managerial, financial, or other abilities before the award of the contract.

The Brownsville PUB will follow all procurement procedures as contained in State law and BPUB policies and procedures.

Discussions may be conducted with the top-rated Firm(s) at Brownsville PUB's discretion to ensure that the award is made to the Firm whose proposal best meets the needs of the Brownsville PUB. After the meeting(s), five (5) working days will allow the Firm(s) to submit all requested additional information and explanations in writing, which shall be deemed a part of their final offer. The Firm(s) shall submit any revised projected schedule with clarifications and explanations. The Firm(s) shall be treated fairly and equally to any and all opportunities for discussion, clarification, and explanation of proposals.

Contract with Firm Indebted to BPUB

Brownsville PUB policy is to refuse to enter into a contract or other transaction with an individual, sole proprietorship, joint venture, Limited Liability Company, or other entity indebted to Brownsville PUB.

Firm Representative

The successful Firm agrees to send a personal representative with binding authority for the Firm to the Brownsville PUB upon request to adjust and/or assist with coordinating all transactions as needed.

Firm Automated Clearing House (ACH) Direct Deposit Services

The Brownsville PUB has implemented a payment service by depositing the payment directly into a Firm's bank account. Successful Firm(s) will be required to receive payments directly through Automated Clearing House (ACH) in lieu of a paper check. The awarded Firm must agree to accept payments via ACH (direct deposit).

Tax Identification Number (TIN)

Under IRS Publication 1220, a W9 form, or a W8 form in cases of a foreign firm, will be required of all Firms doing business with the Brownsville PUB. If a W9 or W8 form is not made available to Brownsville PUB, the first payment will be subject to income tax withholding depending on the U.S. status and the source of income as per IRS Publication 1220. The W9 or W8 form must be included with the proposal response. Attached are sample forms.

Taxes

The Brownsville PUB is exempt from Federal Excise, State Sales, and Local taxes. Do not include tax in the proposal. If it is determined that tax was included in the proposal, it will not be included in the tabulation or any awards. Tax exemption certificates will be furnished upon request.

Signing of Proposal

Failure to sign the proposal will disqualify it. The person signing the proposal should show title or authority to bind their Firm to a contract.

Equal Employment Opportunity Commission Guidelines

During the performance of this contract, the Firm agrees not to discriminate against any employee or applicant for employment because of race, national origin, age, religion, gender, marital or veteran status, or physically challenging condition.

Contract

The services shall be performed in Brownsville, Texas or at Firm's principal location. A Professional Consulting and Technical Services contract for the services will be placed into effect after evaluation and final approval by the Board.

Brownsville PUB Rights

- 1. Brownsville PUB has the right to reject, re-submit, accept, and/or extend the proposal by up to an additional two (2) weeks from the original submission date if only one or no proposal is received by the "submission date."
- 2. Brownsville PUB has the right to reject any/all proposals and award those that appear advantageous to it.
- 3. Brownsville PUB has the right to hold proposals ninety (90) days from the submission date without action and waive all proposal formalities.
- 4. Brownsville PUB has the right to extend the total proposal beyond the original 90-day period before an award if agreed upon in writing by all parties (Brownsville PUB and Firm) and if the Firm holds the original proposal firm.
- 5. Brownsville PUB has the right to terminate for cause or convenience all or any part of the unfinished portion of the Project resulting from this solicitation within Thirty (30) calendar days written notice; for cause: upon default by the Firm, for delay or non-performance by the Firm; or if it is deemed in the best interest of the Brownsville PUB for Brownsville PUB's convenience.
- 6. Brownsville PUB has the right to increase or decrease quantities. In response, stipulate whether increasing or decreasing services will affect price.
- 7. Brownsville PUB has the right to refuse to enter into a contract or other transaction with any individual or entity indebted to the municipality as per Texas Local Government Code Sec. 252.0436.

Corrections

Any interpretation, correction, or change to the RFP will be made by ADDENDUM. The Brownsville PUB Purchasing Department will issue changes or corrections. The addenda will be e-mailed to all who have returned the Proposal Acknowledgement form. The addenda will be issued as expeditiously as possible. It is the responsibility of the Firms to determine whether all addenda have been received. All Firms will be responsible for contacting the Brownsville PUB before submitting a response to the RFP to ascertain if any addenda have been issued. To obtain any or all addenda, execute them, and return the addenda with the response to the RFP. The addenda may also be posted on Brownsville PUB's webpage.

Unauthorized Communications

No officer, employee, agent, or representative of the Firm shall have any contact or discussion, verbal or written, with any members of the Brownsville PUB Board of Directors, members of the RFP evaluation, interview, or selection panels, Brownsville PUB staff, or directly or indirectly through others, seek to influence any Brownsville PUB Board member, Brownsville PUB staff regarding any matters pertaining to this solicitation, except as herein provided. If a representative of any Firm violates the foregoing prohibition by contacting any of the above-listed parties with whom contact is not authorized, such contact may result in the Firm being disqualified from the procurement process. Any oral communications are considered unofficial and non-binding concerning this RFP.

Insurance

Brownsville PUB, in its sole discretion, may require, at the Firm's expense, certain insurance guaranteeing performance and payment of the services to be provided hereunder and may require, at the Firm's expense, to maintain in force certain types of insurance during the duration of the contract period. Insurance must be underwritten by companies acceptable to Brownsville PUB and authorized to do business in the State of Texas. True and correct copies must be filed with Brownsville PUB before the commencement of performing service hereunder.

1. The Firm agrees to maintain Worker's Compensation Insurance and Employers' Liability Insurance to cover all of its personnel engaged in performing services for Brownsville PUB under this Contract in the following amounts:

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Workmen's Compensation – Statutory
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Employers' Liability -- \$100,000.00

2. Firm also agrees to maintain Commercial General Liability, Business Automobile Liability, and Umbrella Liability Insurance covering claims against Firm for damages resulting from bodily injury, death, or property damages from accidents arising in the course of work performed under this Contract in the following amounts:

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Commercial General Liability
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Personal injury and property damage –

\$1,000,000.00 combined single limit for each occurrence and

\$1,000,000.00 aggregate

Business Automobile Liability for all vehicles:

Bodily injury and property damage –

\$500,000.00 combined single limit for each accident

Excess Umbrella Liability:

\$1,000,000.00

- 3. The Firm shall add the Brownsville PUB and the City of Brownsville, together with their respective Commissioners, Board Members, and employees, as additional insureds on all required insurance policies, except workers' compensation/employer's liability insurance. The insurance certificate(s) shall provide for thirty (30) calendar days advance notice to Brownsville PUB of any policy cancellation. The Commercial General Liability and Excess Umbrella Liability Policy shall be an "occurrence" type policy. The Commercial General Liability shall also include protection against claims insured by usual personal injury liability coverage and coverage for contractual liability assumed by the Firm.
- 4. The Firm shall furnish Brownsville PUB with an Insurance Certificate(s) at least ten (10) calendar days before fieldwork commences, which confirms that all required insurance policies are in full force and effect.
- 5. Brownsville PUB and the Firm waive all rights against each other and their officers, directors, agents, or employees for damage covered by any Brownsville PUB or construction contractor property insurance in effect during and after the completion of the Firm's services.

Rights to Submitted Materials

All proposals and material submitted to the Brownsville PUB by a Firm in response to this RFP shall become the property of the Brownsville PUB after the proposal submission deadline. The Brownsville PUB's return of the proposal/material will be subject to the requirements of the laws of the State of Texas.

The Firm acknowledges and agrees that all records, documents, drawings, plans, specifications, and other materials it provides in response to this RFP are subject to the provisions of the Public Information Act, Texas Government Code, Chapter 552. If the Firm believes information or materials submitted to Brownsville PUB constitute trade secrets, proprietary information, or other information that is excepted from disclosure under the Public Information Act, the Firm shall be solely responsible for specifically and conspicuously designating that information by placing "CONFIDENTIAL" in the center header of each such page affected, as it determines to be appropriate. Should a request for information be made, Brownsville PUB shall provide notice of such request to affected respondents, who will then have an opportunity to file an objection to disclosure. Brownsville PUB may or may not also assert a claim for confidentiality of the information as permitted under Chapter 552.

Confidentiality and Non-Disclosure Agreement (NDA)

If and when a Firm becomes a Shortlisted Proposal, the Firm must execute the version of a Confidentiality and Non-Disclosure Agreement ("NDA") before discussions with Brownsville PUB. A draft form of the NDA is attached to this RFP on page 20 for review. Brownsville PUB expects to execute an NDA substantially similar to the draft form NDA provided. Failure by the Firm to negotiate requested changes to the NDA (if any) with Brownsville PUB and gain execution of the NDA by both parties may disqualify

the Firm from further participation in the Solicitation. Brownsville PUB may require additional confidentiality obligations with collaborating entities depending upon the NDA submitted.

RFP is Not a Basis for Obligations

This request for competitive proposals does not constitute an offer to contract and does not commit the Brownsville PUB to award a contract to anyone or to pay any costs incurred in preparing and submitting proposals. The Brownsville PUB reserves the right to reject any or all proposals that do not conform to the requirements stated in this document. The Brownsville PUB also reserves the right to cancel all or part of this request for proposals for any reason determined by the Brownsville PUB to be in the best interest of its customers.

Instructions for Submission

Brownsville PUB is requesting three (3) signed identical originals and one (1) electronic version (PDF format on either USB stick or CD/DVD) of the Proposal to be enclosed in a sealed envelope and plainly marked on the outside of the envelope or any carrier's envelope: "RFP FOR STRATEGIC BUSINESS PLAN 2026-2030, P037-25, March 17, 2025, 3:00 PM", mailed, sent by overnight courier, or hand delivered to the attention of:

Brownsville Public Utilities Board Attention: Diane Solitaire Purchasing Department 1155 FM 511 Olmito, TX 78575

No proposal will be accepted after 3:00 PM on the date the proposal is due.

Proposal Timeline

PROPOSAL SUBMISSION TIMELINE			
TARGET DATE	DESCRIPTION OF EVENTS		
February 24, 2025	RFP package distributed to prospective firms		
March 10, 2025	Last day to submit questions and clarifications by 5:00 PM		
March 17, 2025	Responses are due by 3:00 PM at the Brownsville PUB Purchasing Office		
March 17, 2025	Proposal acknowledgement at 3:15 PM		
March 18, 2025	Send to Department for Evaluation and Recommendation		
April 2025	Brownsville PUB Board Consideration of Award (tentative date)		

Proposal Submission Requirements

The proposing Firm is responsible for providing all required information, including attachments. No information beyond that specifically requested is needed, and the proposing Firms are asked to keep their submissions to the shortest length and consistent with the requirements. Unless otherwise indicated, a proposal that does not provide all the information requested below may be rejected.

All proposals must be:

- 1. Clearly legible;
- 2. Sequentially page-numbered and include the proposing Firm's name at the top of each page;

- 3. Organized in the sequence outlined following the Table of Contents as listed in the RFP proposal format:
- 4. Correctly identified with the RFP number and submittal deadline; responsive to all RFP requirements;
- 5. Printable on 8½ by 11 paper;
- 6. In Arial or Times New Roman font, size 12 for normal text, no less than size 10 for tables, graphs, and appendices; bound
- 7. Proposals may not include materials or pamphlets not specifically requested in this RFP.
- 8. (3) signed identical originals and one (1) electronic version. (PDF format on either USB stick or CD/DVD) of the Proposal to be enclosed in a sealed envelope and plainly marked on the outside of the envelope or any carrier's envelope

The proposals must follow all formats and address all portions of the RFP, providing all requested information.

Proposal Format

- 1. Cover Letter: A brief introduction of your Firm, a summary of qualification and interest, and the proposal signed by a person authorized to bind the Firm.
- 2. Table of Contents
- 3. Executive Summary: A proposal overview highlighting key points and benefits.
- 4. Firm Qualifications and Experience:
 - a. Firm Background: Overview of the firm, including history, mission, and organizational structure.
 - b. Relevant Experience: Detailed descriptions of relevant experience and past projects, particularly in strategic planning for public utilities.
 - c. Case Studies: Examples of successful strategic plans developed for other public utilities, including outcomes and impacts.

5. Key Personnel

- a. Resumes: Detailed resumes of key personnel assigned to the project, highlighting their qualifications, experience, and roles in the project.
- b. Team Structure: Description of the project team structure and the roles and responsibilities of each team member including estimated hours required by Brownsville PUB employees.
- 6. Proposed Methodology and Approach
 - a. Project Management: Description of the project management approach, including the use of the PMBOK framework.
 - b. Stakeholder Engagement: Plan for facilitating and conducting workshops, interviews, and surveys with key stakeholders.
 - c. SWOT Analysis: Approach to conducting a comprehensive SWOT analysis.

- d. Strategic Framework Development: Methodology for aligning the strategic plan with existing subordinate plans and developing Brownsville PUB's vision, mission, and core values.
- e. Plan Formulation: Process for developing the written strategic plan document, including the executive summary, narratives for business segments, SWOT analysis, strategic outcomes, KPIs, implementation timeline, and financial impacts.
- f. Recommendations and Implementation Guidance: Approach to providing actionable recommendations and implementation guidance.
- g. Presentation of Findings and Final Plan: Plan for delivering interim findings, draft plans, and the final strategic plan to the Board.

7. Project Plan and Timeline

- a. Detailed Project Plan: Comprehensive project plan identifying resources, level of effort in hours, milestones, risks, and deliverables.
- b. Timeline: Proposed timeline for the project, including key milestones and expected completion dates.

8. References

- a. Client References: At least three references from similar projects, including contact information and a brief description of the projects.
- b. Testimonials: Any testimonials or feedback from previous clients.

9. Cost Proposal

- a. Cost Breakdown: Detailed cost breakdown for the project, including all anticipated expenses related to the statement of work.
- b. Hourly rates for each assigned employee that will be utilized for changes of scope or additional assistance requested by Brownsville PUB, if any.

10. Compliance and Certifications

- a. Regulatory Compliance: Evidence of compliance with relevant regulations and standards.
- b. Certifications: Any relevant certifications or accreditations.
- c. Identification of Exceptions to Terms and Conditions:
 - i. Firms must list each exception, referencing the specific section and clause of contract attached to this RFP. Firms shall provide a detailed explanation, including the rationale for the exception and any proposed alternative language. All exceptions must be submitted as a separate document titled "Exceptions to Terms and Conditions" and included with the proposal submission.
- d. Identification of Exceptions to the Confidentiality and Non-Disclosure Agreement (NDA)
 - i. Firms must list each exception, referencing the specific section and clause of the NDA attached to this RFP. Firms shall provide a detailed explanation, including the rationale for the exception and any proposed alternative language. All exceptions must be submitted as a separate document titled "Exceptions to the NDA" and included with the proposal submission.
- e. Required Forms: Completed forms as specified in the RFP, such as the Acknowledgement Form, Debarment Certificate, Ethics Statement, Conflict of Interest Questionnaire, W9 and/or W8 Form, Residence Certification Form, House Bill 89 Form, and Senate Bill 252 Form.

11. Additional Information

- a. Sample of strategic plan developed for a public utility.
- b. Any additional information that the firm believes would be beneficial for Brownsville PUB to consider when evaluating the proposal.

Reference Checks

The Brownsville PUB will contact prospective Firm's references by email or telephone.

Evaluation Criteria

All responses must be completed, and all of the information requested must be conveyed to be considered responsive. If a Firm's proposal fails to conform to the submission requirements of the RFP, Brownsville PUB will solely decide if the variance is insignificant enough to make the response potentially acceptable and thus eligible for further consideration. If the variance is deemed significant, the response will not be considered for an award. The evaluation process and award determination will be based solely on the information provided in the proposal, subsequent discussions, and written clarifications. Proposals will be evaluated by a review panel based on the criteria listed below, using a weighted score. The relative weights of each criterion are listed. Only these criteria will be considered in the award determination—weight x rate = total weighted score. The total possible points are equal to 100, and the total possible weighted score is 430. Selected Firms may be required to present to the BPUB's Board of Directors without compensation for those efforts.

The Brownsville PUB reserves the right to request additional information or to meet with representatives from Firms to discuss points in the RFP before and after submission, any and all of which may be used in forming a recommendation.

1. Experience and Qualifications (Weight: 5) (Rate: 25 points maximum)

Relevant Experience: The Firm's experience in developing strategic plans for public utilities, particularly those operating electric, water, and wastewater services and within the ERCOT market.

Expertise: Demonstrated expertise in strategic planning, SWOT analysis, and stakeholder engagement.

Team Qualifications: Qualifications and experience of key personnel assigned to the project.

2. Cost proposal: (Weight: 5) (Rate: 25 points maximum)

Cost Competitiveness: The competitiveness of the proposed cost in relation to the scope of work and deliverables.

3. Understanding of the Scope and Proposed Methodology: (Weight: 4) (Rate: 20 points maximum)

Scope Understanding: The Firm's understanding of the project scope and objectives.

Methodology: The proposed methodology for developing the strategic plan, including the use of the SWOT framework and stakeholder engagement processes.

Innovation: Innovative approaches and best practices that the Firm plans to employ.

Alignment with Subordinate Plans: How well the proposed methodology considers aligning the existing subordinate plans into a cohesive strategic framework.

4. Project Management and Timeline: (Weight: 4) (Rate: 20 points maximum)

Project Plan: The comprehensiveness and feasibility of the proposed project plan, including timelines, level of effort, milestones, and deliverables.

Risk Management: Identification of potential risks and proposed mitigation strategies. Additionally, BPUB will assess the risk of the proposed exceptions to the terms and conditions and NDA made to the attached contract.

Communication Plan: The plan for regular status updates and communication with project stakeholders.

Resource Allocation: Adequacy of resources allocated to the project to ensure timely completion.

5. References, Past Performance: (Weight: 2) (Rate: 10 points maximum)

Client References: Quality and relevance of references from similar projects.

Past Performance: Evaluation of past performance based on feedback from references and previous clients.

Success Stories: Examples of successful strategic plans developed for other public utilities.

REQUIRED FORMS CHECKLIST

The following documents are to be submitted as a part of the RFP response process.

NAME	FORM DESCRIPTION		SUBMITTED	
			YES	NO
	Acknowledgment Form			
	Debarment Certificate			
	Ethics Statement			
Required Forms	Conflict of Interest Questionnaire			
(if applicable)	W9 or W8 Form			
	Direct Deposit Form (Will be provided awarded Firm)	to the		
	Residence Certification Form			
	House Bill 89 Form			
	Senate Bill 252 Form			
References	Complete the Previous Customer Ref Worksheet for each reference provided	erence		
Addenda				

CONFIDENTIALITY AND NON-DISCLOSURE AGREEMENT

This Confid	lentiality and Nondisclosure Ag	greement (this "Agreement"), dated	
(month) (d	lay) 20 (the "Effective Date")), is entered into between Public Utilities Board	of
the City of Brownsv	fille, Texas ("Party"), a municipal	corporation with offices at 1425 Robinhood Driv	/e,
Brownsville, Texas	78521, and [FIRM Name], with o	offices at [Address], (collectively the "Parties").	

Background Statement

The Parties wish to exchange information, to hold confidential discussions, and possibly to engage in negotiations in connection with a potential business transaction at the [FIRM Name], facility in [City, State], (the "Potential Transaction"). The Parties anticipate that they will be disclosing, receiving, reviewing, and analyzing oral and written information with respect to the Potential Transaction that is confidential, proprietary, or otherwise not publicly available. The Party disclosing information is referred to herein as the "Disclosing Party." The Party receiving information is referred to herein as the "Receiving Party." In consideration of the business discussions, disclosure of Confidential Information, and any future business relationship between the parties, the Parties have entered into this Agreement to establish terms and conditions applicable to the exchange of Confidential Information in connection with the Potential Transaction.

Agreement

- Non-disclosure of Confidential Information. Receiving Party shall not disclose the Confidential Information to any person other than as expressly permitted by this Agreement, and shall take all reasonable measures to preserve the confidentiality and avoid the unauthorized disclosure of the Disclosing Party's Confidential Information, including but not limited to those steps taken with respect to the Receiving Party's own Confidential Information of like importance. Confidential Information may, however, be disclosed by Receiving Party to its directors, officers, employees, attorneys and consultants (collectively, "Representatives"), but only if such Representatives (i) need to know the Confidential Information in connection with evaluating the Potential Transaction, and (ii) such Representatives are informed by Receiving Party of the confidential nature of the Confidential Information and agree to be bound in writing to Receiving Party by confidentiality obligations at a minimum as restrictive as the terms of this Agreement. Receiving Party shall use the Confidential Information solely for the purpose of its internal evaluation of the Potential Transaction. For purposes of this Agreement, "person" shall be broadly interpreted to include the media, any corporation, company, partnership, group, individual and any governmental representative or authority. Notwithstanding the disclosure of the Confidential Information to the Representatives, Receiving Party shall remain liable for any breach of this Agreement by such Representatives. Receiving Party shall not remove any proprietary, copyright, trade secret, or other proprietary rights legends from any form of received Confidential Information.
- 2. <u>Notice Preceding Required Disclosure.</u> If Receiving Party or its Representatives are requested or required (by oral question, interrogatories, requests for information or documents, subpoena, civil investigative demand, regulatory proceedings, stock exchange rules, audit requirements, or other applicable rules or regulations or similar process) to disclose any Confidential Information, Receiving Party, to the extent permitted by law, shall promptly notify Disclosing Party of such request or requirement and use commercially reasonable efforts to assist Disclosing Party so that it either may seek, at Disclosing Party's expense, an appropriate protective order or waive compliance with this Agreement. If, in the absence of a protective order or the receipt of a waiver under this Agreement,

Receiving Party or its Representatives are, in the opinion of outside legal counsel, required to disclose the Confidential Information or else stand liable for contempt or suffer other censure or penalty, Receiving Party and its Representatives may disclose, without liability thereunder, only such of the Confidential Information to the party requiring disclosure as, in the opinion of its outside legal counsel, is required by applicable law, rule or regulation and, in connection with such disclosure, Receiving Party and its Representatives shall use reasonable efforts to obtain from the third party to whom disclosure is made written assurance that confidential treatment will be accorded to such portion of the Confidential Information as is disclosed.

- <u>Definition of "Confidential Information."</u> As used in this Agreement, "Confidential Information" means (1) all oral and written information that is furnished to Receiving Party or its Representatives by Disclosing Party, (2) the name of the Disclosing Party and its partners or co-venturers, affiliates, and subsidiaries, (3) the fact that Confidential Information has been made available to the Receiving Party, and (4) the fact that information is being exchanged and discussions and negotiations concerning the Potential Transaction are taking place. Proprietary and intellectual property disclosed by the Disclosing Party shall remain the sole and absolute property of the Disclosing Party. No right in, or license under, any present or future proprietary or intellectual information, trade secret, invention, patent, copyright, mask work, trade name, or trademark is either offered or granted by execution of this Agreement. Any information furnished to Receiving Party or its Representatives by a director, officer, employee, stockholder, partner, co-venturer, consultant, agent, or representative of Disclosing Party will be deemed furnished by Disclosing Party for the purpose of this Agreement. Notwithstanding the foregoing, the following does not constitute Confidential Information for purposes of this Agreement: (i) information that is or becomes publicly available other than as a result of a disclosure by Receiving Party or its Representatives; (ii) information that was already known to Receiving Party on a non-confidential basis prior to being furnished to Receiving Party by Disclosing Party; (iii) information that becomes available to Receiving Party on a non-confidential basis from a source other than Disclosing Party or a representative of Disclosing Party if such source, to Receiving Party's knowledge, is neither subject to any prohibition against transmitting the information to Receiving Party nor bound by a confidentiality agreement with Disclosing Party; and (iv) information that is independently developed by Receiving Patty or its Representatives without use of or reference to Confidential Information.
- 4. Return of Information. At any time during or after the term of this Agreement, at the Disclosing Party's request, the Receiving Party and its Representatives shall promptly return to the Disclosing Party all copies, whether in written, electronic, or other form or media, of the Disclosing Party's Confidential Information, or destroy all such copies and certify in writing to the Disclosing Party that such Confidential Information has been destroyed. In addition, the Receiving Party and its Representatives shall also destroy all copies of any drafts, notes, compilations, studies, synopses, or summaries of Confidential Information, or any other document prepared by or for Disclosing Party and certify in writing to the Disclosing Party that such copies have been destroyed. Notwithstanding the foregoing, the Receiving Party shall not be obligated to destroy electronically stored Confidential Information to the extent that it is contained in an archived computer system backup in accordance with its security and/or disaster recovery procedures so long as such data or records, to the extent not permanently deleted or overwritten in the ordinary course of business, are not accessible in the ordinary course of business or used except as required for backup or data recovery purposes.

- 5. <u>No Waiver.</u> No failure or delay in exercising any right, power, or privilege hereunder will operate as a waiver thereof, nor will any single or partial exercise thereof preclude any other or further exercise thereof or the exercise of any other right, power, or privilege hereunder.
- 6. Remedies. Because money damages may not be a sufficient remedy for a breach of this Agreement by Receiving Party or its Representatives, Disclosing Party shall be entitled to specific performance and temporary and permanent injunctive relief as remedies for any such breach or threatened breach without the necessity of proving actual damages. Such remedies will not be deemed to be the exclusive remedies for a breach of this Agreement by Receiving Party or any of its Representatives but will be in addition to all other remedies available to Disclosing Party at law or in equity. A Receiving Party, however, shall not be liable for any special or consequential damages, as defined by the laws of the State of Texas, which result from breach of this Agreement by the Receiving Party, or its representatives.
- 7. Term. Following execution of this Agreement by the Parties, the term of this Agreement shall commence with the date first above written and shall terminate on the date that is two (2) years thereafter, unless terminated earlier by mutual agreement of the Parties, provided that with respect to Confidential Information that constitutes a trade secret under the Texas Uniform Trade Secrets Act, including any amendments thereto or successor thereof, the rights and obligations contained herein shall survive such expiration or termination until, if ever, such Confidential Information loses its trade secret protection other than due to an act or omission of the Receiving Party or its Representatives. This Agreement shall survive termination of any discussions between the Parties, the return or destruction of Confidential Information, or any termination of any other agreement, whether in effect prior to or after the date of this Agreement.
- 8. No Obligation or Joint Venture. The Parties hereto understand and agree that unless and until a binding definitive agreement for the Potential Transaction (following exchange of Confidential Information) has been executed and delivered by the Parties, no contract or agreement providing for the Potential Transaction among the Parties shall be deemed to exist among the Parties, and no Party will be under any legal obligation of any kind whatsoever with respect to such transaction by virtue of this or any written or oral expression thereof, except, in the case of this Agreement, for the matters specifically agreed to herein. This Agreement neither obligates a Party to deal exclusively with another Party nor prevents a Party or any of its affiliates from competing with another Party or any of its affiliates. Disclosing Party is not making any representation or warranty as to the accuracy, validity, or completeness of Confidential Information, and Disclosing Party shall not be liable to another party as a result of another party's use of Confidential Information, and such Confidential Information is provided "as is."
- 9. <u>No Assignment; Successors.</u> Receiving Party may not assign all or any part of this Agreement without Disclosing Party's prior written consent. Any assignment in violation of this Agreement shall be null and void <u>ab initio.</u> This Agreement inures to the benefit of the Parties hereto and their successors and permitted assigns and is binding on each other and each other's successors and permitted assigns.
- 10. <u>Governing Law.</u> THIS AGREEMENT WILL BE GOVERNED BY AND CONSTRUED IN ACCORDANCE WITH THE LAWS OF THE STATE OF TEXAS, WITHOUT GIVING EFFECT TO THE PRINCIPLES OF CONFLICT OF LAWS THEREOF THAT WOULD OTHERWISE DIRECT THE APPLICATION OF THE LAWS OF A DIFFERENT JURISDICTION.

- 11. <u>Jurisdiction and Venue.</u> The Parties agree that venue for any litigation arising from any dispute or claims under the Agreement shall lie in a court of competent jurisdiction situated in Cameron County, Texas.
- 12. <u>Entire Agreement; Headings.</u> This Agreement constitutes the entire agreement among the Parties with respect to the subject matter hereof. The headings of the Sections of this Agreement are inserted for convenience only and do not constitute a part hereof or affect in any way the meaning or interpretation of this Agreement.
- 13. <u>Savings Clause.</u> If any provision of this Agreement or the application thereof to any person, place, or circumstance shall be held by a court of competent jurisdiction to be invalid, unenforceable, or void, the remainder of the Agreement and such provisions as applied to other persons, places, and circumstances shall remain in full force and effect.
- 14. <u>Attorney's Fees.</u> In the event any action, including arbitration, is brought to enforce any provision of this Agreement, or to declare a breach of this Agreement, the prevailing party shall be entitled to recover, in addition to any other amounts awarded, reasonable legal and other related costs and expenses, including attorney's fees incurred thereby.
- 15. <u>No Implied Licenses.</u> Nothing in this Agreement will be construed as granting any rights to Receiving Party, by license or otherwise, to any of Disclosing Party's Confidential Information, except as specifically stated in this Agreement.
- 16. Public Information Requests. Disclosing Party recognizes that Recipient is a political subdivision of the State of Texas, and as such is subject to the Texas Public Information Act ("TPIA"). Recipient agrees that it will treat any Confidential Information received from Disclosing Party as commercial or financial information exempt from disclosure pursuant to § 552.110 of the TPIA. Should Recipient receive a request for public information that seeks to acquire Confidential Information, Recipient shall (a) decline to release the information for the purpose of requesting an attorney general decision, (b) within ten (10) days of the request inform the Disclosing Party's, Officer for Public Information, in writing of such request, and (c) follow the procedures set out in § 552.305 of the TPIA. Recipient shall have no obligation to appeal any opinion from the Texas Attorney General determining that Confidential Information or Proprietary Materials constitute public information and directing Recipient to produce the same.

To evidence their acceptance of this Agreement, the Parties' authorized representatives have signed below effective as of the date first specified above.

PUBLIC UTILITIES BOARD OF THE CITY OF BROWNSVILLE, TEXAS	[FIRM NAME]
Name: Marilyn D. Gilbert, MBA	Name:
Title: General Manager and CEO	Title:

CERTIFICATION REGARDING DEBARMENT, SUSPENSION, AND OTHER RESPONSIBILITY MATTERS

(Comp	lete and return with bid)			
Name	of Entity:			
The pr	ospective participant certifies to the best of their knowledge and belief that they and their sals:			
a)	Are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from covered transactions by any Federal department or agency:			
b)	b) Have not within a three year period preceding this bid been convicted of or had a civil judgment rendered against them for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, State, or local) transaction or contract under a public transaction; violation of Federal or State antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property;			
c)	c) Are not presently indicted for or otherwise criminally or civilly charged by a government entity (Federal, State, Local) with commission of any of the offenses enumerated in paragraph (1) (b) of this certification; and			
d)	Have not within a three year period preceding this application/bid had one or more public transactions (Federal, State, Local) terminated for cause or default.			
termina	rstand that a false statement on this certification may be grounds for rejection of this bid or ation of the award. In addition, under 18 USC Section 1001, a false statement may result in a to a \$10,000.00 or imprisonment for up to five (5) years, or both.			
Name a	and Title of Authorized Representative (Typed)			
 Signati	ure of Authorized Representative Date			
□ I am	unable to certify to the above statements. My explanation is attached.			

ETHICS STATEMENT

(Complete and return with bid)

The undersigned proposer, by signing and executing this proposal, certifies and represents to the Brownsville Public Utilities Board that proposer has not offered, conferred or agreed to confer any pecuniary benefit, as defined by (1.07 (a) (6) of the Texas Penal Code, or any other thing of value as consideration for the receipt of information or any special treatment of advantage relating to this proposal; the proposer also certifies and represents that the proposer has not offered, conferred or agreed to confer any pecuniary benefit or other thing of value as consideration for the recipient's decision, opinion, recommendation, vote or other exercise of discretion concerning this proposal, the proposer certifies and represents that proposer has neither coerced nor attempted to influence the exercise of discretion by any officer, trustee, agent or employee of the Brownsville Public Utilities Board concerning this proposal on the basis of any consideration not authorized by law; the proposer also certifies and represents that proposer has not received any information not available to other proposers so as to give the undersigned a preferential advantage with respect to this proposal; the proposer further certifies and represents that proposer has not violated any state, federal, or local law, regulation or ordinance relating to bribery, improper influence, collusion or the like and that proposer will not in the future offer, confer, or agree to confer any pecuniary benefit or other thing of value of any officer, trustee, agent or employee of the Brownsville Public Utilities Board in return for the person having exercised their person's official discretion, power or duty with respect to this proposal; the proposer certifies and represents that it has not now and will not in the future offer, confer, or agree to confer a pecuniary benefit or other thing of value to any officer, trustee, agent, or employee of the Brownsville Public Utilities Board in connection with information regarding this proposal, the submission of this proposal, the award of this proposal or the performance, delivery or sale pursuant to this proposal.

THE PROPOSER SHALL DEFEND, INDEMNIFY, AND HOLD HARMLESS THE BROWNSVILLE PUBLIC UTILITIES BOARD, ALL OF ITS OFFICERS, AGENTS AND EMPLOYEES FROM AND AGAINST ALL CLAIMS, ACTIONS, SUITS, DEMANDS, PROCEEDING, COSTS, DAMAGES, AND LIABILITIES, ARISING OUT OF, CONNECTED WITH, OR RESULTING FROM ANY ACTS OR OMISSIONS OF CONTRACTOR OR ANY AGENT, EMPLOYEE, SUBCONTRACTOR, OR CONSULTANT OF CONTRACTOR IN THE EXECUTION OR PERFORMANCE OF THIS RFP.

I have read all of the specifications and general proposal requirements and do hereby certify that all items submitted meet specifications.

FIRM:	
AGENT NAME:	
AGENT SIGNATURE:	

ADDRESS:				
CITY:				
STATE:	ZIP CODE:		-	
TELEPHONE:	TELEFAX:			
FEDERAL ID#:	AND/OR	SOCIAL	SECURITY	#:

DEVIATIONS FROM SPECIFICATIONS IF ANY:

NOTE: QUESTIONS AND CONCERNS FROM PROSPECTIVE CONTRACTORS SHOULD BE RAISED WITH OWNER AND ITS CONSULTANT (IF APPLICABLE) AND RESOLVED IF POSSIBLE, <u>PRIOR TO</u> THE PROPOSAL SUBMITTAL DATE. ANY LISTED DEVIATIONS IN A FINALLY SUBMITTED PROPOSAL MAY ALLOW THE OWNER TO REJECT A PROPOSAL AS NON-RESPONSIVE.

THIS FORM MUST BE COMPLETED IN ITS ENTIRETY & SUBMITTED WITH RFP RESPONSE

CONFLICT OF INTEREST QUESTIONNAIRE

CONFLICT OF INTEREST QUESTIONNAIRE For vendor doing business with local governmental entity	FORM CIQ		
This questionnaire reflects changes made to the law by H.B. 23, 84th Leg., Regular Session.	OFFICE USE ONLY		
This questionnaire is being filed in accordance with Chapter 176, Local Government Code, by a vendor who has a business relationship as defined by Section 176.001(1-a) with a local governmental entity and the vendor meets requirements under Section 176.006(a).	Date Received		
By law this questionnaire must be filed with the records administrator of the local governmental entity not later than the 7th business day after the date the vendor becomes aware of facts that require the statement to be filed. See Section 176.006(a-1), Local Government Code.			
A vendor commits an offense if the vendor knowingly violates Section 176.006, Local Government Code. An offense under this section is a misdemeanor.			
Name of vendor who has a business relationship with local governmental entity.			
Check this box if you are filing an update to a previously filed questionnaire. (The law recompleted questionnaire with the appropriate filing authority not later than the 7th busines you became aware that the originally filed questionnaire was incomplete or inaccurate.)	s day after the date on which		
Name of local government officer about whom the information is being disclosed.			
Name of Officer			
Describe each employment or other business relationship with the local government officer, or a family member of the officer, as described by Section 176.003(a)(2)(A). Also describe any family relationship with the local government officer. Complete subparts A and B for each employment or business relationship described. Attach additional pages to this Form CIQ as necessary.			
A. Is the local government officer or a family member of the officer receiving or line other than investment income, from the vendor?	ikely to receive taxable income,		
Yes No			
B. Is the vendor receiving or likely to receive taxable income, other than investment income, from or at the direction of the local government officer or a family member of the officer AND the taxable income is not received from the local governmental entity?			
Yes No			
Describe each employment or business relationship that the vendor named in Section 1 maintains with a corporation or other business entity with respect to which the local government officer serves as an officer or director, or holds an ownership interest of one percent or more.			
Check this box if the vendor has given the local government officer or a family member as described in Section 176.003(a)(2)(B), excluding gifts described in Section 176.0			
7			
Signature of vendor doing business with the governmental entity	Date		
Form provided by Texas Ethics Commission www.ethics.state.tx.us	Revised 1/1/2021		

CONFLICT OF INTEREST QUESTIONNAIRE For vendor doing business with local governmental entity

A complete copy of Chapter 176 of the Local Government Code may be found at http://www.statutes.legis.state.tx.us/Docs/LG/htm/LG.176.htm. For easy reference, below are some of the sections cited on this form.

<u>Local Government Code § 176.001(1-a)</u>: "Business relationship" means a connection between two or more parties based on commercial activity of one of the parties. The term does not include a connection based on:

- (A) a transaction that is subject to rate or fee regulation by a federal, state, or local governmental entity or an agency of a federal, state, or local governmental entity;
- (B) a transaction conducted at a price and subject to terms available to the public; or
- (C) a purchase or lease of goods or services from a person that is chartered by a state or federal agency and that is subject to regular examination by, and reporting to, that agency.

Local Government Code § 176.003(a)(2)(A) and (B):

- (a) A local government officer shall file a conflicts disclosure statement with respect to a vendor if:
 - (2) the vendor:
 - (A) has an employment or other business relationship with the local government officer or a family member of the officer that results in the officer or family member receiving taxable income, other than investment income, that exceeds \$2,500 during the 12-month period preceding the date that the officer becomes aware that
 - (i) a contract between the local governmental entity and vendor has been executed;
 - (ii) the local governmental entity is considering entering into a contract with the vendor:
 - (B) has given to the local government officer or a family member of the officer one or more gifts that have an aggregate value of more than \$100 in the 12-month period preceding the date the officer becomes aware that:
 - (i) a contract between the local governmental entity and vendor has been executed; or
 - (ii) the local governmental entity is considering entering into a contract with the vendor.

Local Government Code § 176.006(a) and (a-1)

- (a) A vendor shall file a completed conflict of interest questionnaire if the vendor has a business relationship with a local governmental entity and:
 - (1) has an employment or other business relationship with a local government officer of that local governmental entity, or a family member of the officer, described by Section 176.003(a)(2)(A);
 - (2) has given a local government officer of that local governmental entity, or a family member of the officer, one or more gifts with the aggregate value specified by Section 176.003(a)(2)(B), excluding any gift described by Section 176.003(a-1); or
 - (3) has a family relationship with a local government officer of that local governmental entity.
- (a-1) The completed conflict of interest questionnaire must be filed with the appropriate records administrator not later than the seventh business day after the later of:
 - (1) the date that the vendor:
 - (A) begins discussions or negotiations to enter into a contract with the local governmental entity; or
 - (B) submits to the local governmental entity an application, response to a request for proposals or bids, correspondence, or another writing related to a potential contract with the local governmental entity; or
 - (2) the date the vendor becomes aware:
 - (A) of an employment or other business relationship with a local government officer, or a family member of the officer, described by Subsection (a);
 - (B) that the vendor has given one or more gifts described by Subsection (a); or
 - (C) of a family relationship with a local government officer.

Form provided by Texas Ethics Commission

www.ethics.state.tx.us

Revised 1/1/2021

BROWNSVILLE PUBLIC UTILITIES BOARD RESIDENCE CERTIFICATION

In accordance with Art. 601g, as passed by the 1985 Texas Legislature, the following will apply. The pertinent portion of the Act has been extracted and is as follows:

Section 1. (a)

- (1) "Nonresident bidder" means a bidder whose principal place of business is not in this state, but excludes a contractor whose ultimate parent company or majority owner has its principal place of business in this state.
- (2) "Texas resident bidder" means a bidder whose principal place of business is in this state, and includes a contractor whose ultimate parent company or majority owner has its

principal place of business in this state.

Section 1. (b)

The state or governmental agency of the state may not award a contract for general construction, improvements, services, or public works projects or purchases of supplies, materials or equipment to a nonresident bidder unless the nonresident's bid is lower than the lowest bid submitted by a responsible Texas resident bidder by the same amount that a Texas resident bidder would be required to underbid a nonresident bidder to obtain a comparable contract in the state in which the nonresident's principal place of business is located.

I certify that	(Company Name) is a
resident Texas bidder as defined in Art. 601g.	· · ·
Signature:	
Print Name:	
I certify that	(Company Name)
is a nonresident bidder as defined in Art. 601g. and our pr	rincipal place of business is:
(City and State)	
Signature:	
Print Name:	

HOUSE BILL 89 VERIFICATION

I,		(Person name	e), the undersigned representative of
(Company or	Business nam	ne)	
(hereafter refer	red to as company	y) being an adult over the age	e of eighteen (18) years of age, after
being duly swo	orn by the unders	signed notary, do hereby dej	pose and verify under oath that the
company name	d- above, under t	the provisions of Subtitle F,	Title 10, Government Code Chapter
2270:			
1. Does not boy	cott Israel current	tly; and	
2. Will not boy	cott Israel during t	the term of the contract provide	ling that:
-	_	nclude a sole proprietorship; a	=
(2) the 1	aw applies only to	a contract that:	
			company with 10 or more full-time
(employees; and		
		\$100,000 or more that is to !	be paid wholly or partly from public
	funds or the gover		
	C	,	
Pursuant to Sec	tion 2270.001, Te	exas Government Code:	
1. "Boycott Isra	ael" means refusir	ng to deal with, terminating b	ousiness activities with, or otherwise
taking any actio	on that is intended	to penalize, inflict economic h	arm on, or limit commercial relations
		-	ess in Israel or in an Israeli-controlled
		action made for ordinary busi	
•		•	• •
2. "Company"	means a for-pro	ofit sole proprietorship, org	ganization, association, corporation,
1 1 0		<u> </u>	y partnership, or any limited liability
company, inclu	iding a wholly ov	wned subsidiary, majority-ov	vned subsidiary, parent company or
affiliate of thos	e entities or busine	ess associations that exist to n	nake a profit.
DATE		SIGNATURE OF COMP	PANY REPRESENTATIVE
On this the	day of	20	, personally appeared
	day of		
		, the above-n	named person, who after by me being
duly sworn, did	swear and confirm	m that the above is true and co	orrect.
NOTABLICE	T		
NOTARY SEA	.L		
NOTARY SIG	NATURE		
		Date	

STATE LAW VERIFICATIONS

I,	(Person's name), the undersigned representative
of (Company or Business name)	
(hereafter referred to as the "Company") being ar	adult over the age of eighteen (18) years of age,
after being duly sworn by the undersigned notary,	do hereby depose and verify under oath as follows:

- IRAN, SUDAN AND FOREIGN TERRORIST ORGANIZATIONS: By submission of a response to City of Brownsville Public Utilities Board ("BPUB") Request for Proposal P018-25 (the "RFP"), the responding Company represents that, to the extent this proposal submission or any contracts executed in response to this proposal constitutes a governmental contract within the meaning of Section 2252.151 of the Texas Government Code, as amended, solely for purposes of compliance with Section 2252.152 of the Texas Government Code, and except to the extent otherwise required by applicable federal law, neither the responding Company, nor any wholly owned subsidiary, majority-owned subsidiary, parent company or affiliate of the Company is a company listed by the Texas Comptroller of Public Accounts under Sections 806.051, 807.051, or 2252.153 of the Texas Government Code.
- ANTI-BOYCOTT ISRAEL VERIFICATION: By submission of a response to the BPUB RFP, the responding Company represents that, to the extent this proposal submission, or any contracts executed in response to this proposal, constitutes a contract for goods or services within the meaning of Section 2271.002 of the Texas Government Code, as amended, solely for purposes of compliance with Chapter 2271 of the Texas Government Code, and subject to applicable federal law, including without limitation, 50 U.S.C. Section 4607, the responding Company, as well as any wholly owned subsidiary, majority-owned subsidiary, parent company or affiliate of the Company, (1) does not boycott Israel and (2) will not boycott Israel through the term of any such contract. The term "boycott Israel" as used in this paragraph has the meaning assigned to such term in Section 808.001 of the Texas Government Code, as amended.
- **VERIFICATION REGARDING NO DISCRIMINATION AGAINST FIREARMS: By** submission of a response to the BPUB RFP, the responding Company represents that, to the extent this proposal submission, or any contracts executed in response to this proposal, constitutes a contract for goods or services for which a written verification is required under Section 2274.002, Texas Government Code (as added by Senate Bill 19, 87th Texas Legislature, Regular Session), as amended, the responding Company hereby verifies that it, as well as any wholly owned subsidiary, majority-owned subsidiary, parent company or affiliate of the Firm, (1) does not have a practice, policy, guidance, or directive that discriminates against a firearm entity or firearm trade association; and (2) will not discriminate during the term of any such contract against a firearm entity or firearm trade association. The foregoing verification is made solely to comply with Section 2274.002, Texas Government Code (as added by Senate Bill 19, 87th Texas Legislature, Regular Session), as amended, to the extent such section does not contravene applicable Texas or federal law. As used in the foregoing verification, "discriminate against a firearm entity or firearm trade association" shall have the meaning assigned to such term in Section 2274.001, Texas Government Code (as added by Senate Bill 19, 87th Texas Legislature, Regular Session).

• VERIFICATION REGARDING NO ENERGY COMPANY BOYCOTTS: By submission of a response to the BPUB RFQ, the responding Company represents that, to the extent this proposal submission, or any contracts executed in response to this proposal, constitutes a contract for goods or services for which a written verification is required under Section 2274.002, Texas Government Code (as added by Senate Bill 13, 87th Texas Legislature, Regular Session), as amended, the responding Company hereby verifies that the responding Company, as well as any wholly owned subsidiary, majority-owned subsidiary, parent company or affiliate of the Firm, (1) does <u>not</u> boycott energy companies and (2) will <u>not</u> boycott energy companies during the term of any such contract. The foregoing verification is made solely to comply with Section 2274.002, Texas Government Code (as added by Senate Bill 13, 87th Texas Legislature, Regular Session), as amended, to the extent such section does not contravene applicable Texas or federal law. As used in the foregoing verification, "boycott energy companies" shall have the meaning assigned to such term in Section 809.001(1), Texas Government Code.

DATE	SIGNATURE OF COMPANY REPRESENTATIVE
On this the day of	, 20, personally appeared
duly sworn, did swear and con	the above-named person, who after by me being after that the above is true and correct.
NOTARY SEAL	
NOTARY SIGNATURE	
	Date

PREVIOUS CUSTOMER REFERENCE WORKSHEET

Name of Customer:	Customer Contact:
Customer Address:	Customer Phone Number:
	Customer Email:
	Customer Emain.
Name of Company Performing Referenced Work:	
What was the Period of Performance?	What was the Final Acceptance Date?
From:	
To:	
Dollar Value of Contract?	What Type of Contract?
\$	Firm Fixed Price Time and
\$	Material Not to
	Exceed
	Cost Plus Fixed
	Fee Other,
	Specify:
Provide a brief description of the work performed for the	nis customer (add additional page if required)
Trovide a orier assemption of the work performed for a	no ensterner (and additional page if required)

W-9 REQUEST FOR TAXPAYER INFORMATION

Request for Taxpayer Identification Number and Certification

Interne	Go to www.lrs.gov/FormW9 for instructions and the latest information.						n.												
Befor	e you	begin. For g	guidance related	to the pur	rpose of I	Form W	/-9, see <i>P</i> t	urpose o	of Form	, below	L								
			Individual. An entr	y is required	d. (For a so	ile propri	letor or disr	regarded	antity, a	nter the	owner's I	name	on line	1, and	onter t	ne bu	isline	es/disr	egarded
	•	intity's name or	n line 2.)																
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	3a Check the appropriate box for federal tax classification of the entity/individual whose name is entered on line 1. Check only one of the following seven boxes.									amption									
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5	_	☐ Individual/sole proprietor ☐ C corporation ☐ S corporation ☐ Partnership ☐ Trust/estate						ito						,					
۵ <u>۶</u>	LLC. Enter the tax classification (C = C corporation, S = S corporation, P = Partnership) Note: Chock the "LLC" box above and, in the entry space, enter the appropriate code (C, S, or P) for the tax classification of the LLC, unless it is a disregarded entity. A disregarded entity should instead check the appropriate box for the tax classification of its owner. Other (see instructions) 3b if on line 3a you checked "Partnership" or "Trust/setate," or checked "LLC" and entered "P" as its tax classification, and you are providing this form to a partnership, trust, or estate in which you have an ownership interest, check this box if you have any forcets partners, owners, or beneficiaries. See instructions.							Exem	pt paye	000	fi) et	any)							
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Cat. No. 10231X

Form W-9 (Rev. 3-2024)

W-8 8BEN-E CERTIFICATE OF STATUS OF BENEFICIAL OWNER

Form W-8BEN-E
(Rev. October 2021)

Department of the Treasury

For use by entities, Individuals must use Form W-8BEN. For use the Internal Revenue Code.

For use by entities, Individuals must use Form W-8BEN. For instructions and the latest information.

OMB No. 1545-1621

Interna	l Revenue Service	► Give this form to the wi	ithholding agent	t or payer. Do not	send to the IRS				
Do N	OT use this form fo	r					Instead use Form:		
• U.S.	entity or U.S. citizer	ı or resident					W-9		
• A fo	reign individual .					W-8BE	N (Individual) or Form 8233		
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3	Name of disregard	led entity receiving the payment (if app	licable, see ins	structions)	<u>I</u>				
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	☐ Participating F	FI.		Internation	nal organization	. Complete Pai	t XIV.		
	Reporting Mo	del 1 FFI.		Exempt retirement plans. Complete Part XV.					
	Reporting Mo	del 2 FFI.		☐ Entity wholly owned by exempt beneficial owners. Complete Part XV					
	Registered de	emed-compliant FFI (other than a repo	orting Model 1	☐ Territory financial institution. Complete Part XVII.					
		d FFI, or nonreporting IGA FFI covered	in Part XII).	Excepted nonfinancial group entity. Complete Part XVIII.					
See instructions.				Excepted	nonfinancial sta	art-up company	/. Complete Part XIX.		
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	Certified deen	ned-compliant nonregistering local ban	ık. Complete	Complete			. ,		
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7	Mailing address (if	different from above)							
	City or town, state	or province. Include postal code wher	e appropriate.			Country			
For P	aperwork Reductio	n Act Notice, see separate instruction	ons.	Cat. No. 59	9689N	Form	V-8BEN-E (Rev. 10-2021)		

PROFESSIONAL CONSULTING AND TECHNICAL SERVICES CONTRACT DRAFT

PROFESSIONAL CONSULTING AND TECHNICAL SERVICES CONTRACT

	This Professional Consulting and Technical Services Contract ("Contract"), dated as of, 2024 (the "Effective Date"), is entered into by and between the PUBLIC
UTILI	TIES BOARD OF THE CITY OF BROWNSVILLE, TEXAS ("Brownsville PUB") and DBA, a (State), Corporation, with offices located at("Firm" and together with Brownsville PUB, the "Parties," and each a "Party").
Servic	WHEREAS, Firm has the capability and capacity to provide Professional Recruitment es as described herein.
the ter	WHEREAS, Brownsville PUB desires to engage Firm to provide the said services under ms and conditions hereinafter set forth, and Firm is willing to perform such services.
contai	NOW, THEREFORE, for and in consideration of the mutual covenants and agreements ned herein, the Parties agree as follows:
1.	Scope of Services.
	Firm agrees to perform the professional consulting and technical services (the "Services") described below and in Exhibit "A" Scope of Services attached hereto and incorporated herein for all purposes. The Parties by mutual agreement may provide for additional professional consulting and technical services to be performed under the terms and conditions of this Contract and described under any additional written Work Orders, pursuant to Paragraph 13 "Changes." Nothing in this Contract shall be construed to prevent Brownsville PUB from performing for itself or from acquiring from other providers services that are similar to or identical to the Services.
2.	Compensation.
	Brownsville PUB will pay Firm for the Services as outlined in Exhibit "B" Compensation, not to exceed compensation of Dollars (\$).
3.	Method of Payment.
	A. Monthly statements, in Firm's standard format, will be submitted by Firm to Brownsville PUB, as well as any supporting documentation requested by Brownsville PUB. Statements will be based on Firm's Services completed at the end of the preceding

B. Brownsville PUB will reimburse Firm for all reasonable expenses incurred in accordance with Exhibit A, if such expenses have been pre-approved, in writing by

whole or partial payment to Firm within thirty (30) days of receipt of a statement.

month. Brownsville PUB shall have sole discretion in the approval or disapproval of any compensation to Firm. If Brownsville PUB disapproves of any charge, in whole or in part, it shall provide written notice to Firm of the reasons therefor. Brownsville PUB shall make

Brownsville PUB, within 30 days of receipt by Brownsville PUB of an invoice from Firm accompanied by receipts and supporting documentation reasonably acceptable to Brownsville PUB. All Firm expenses not pre-approved by Brownsville PUB or not otherwise meeting the requirements of this Contract or Exhibit A shall be the sole responsibility of Firm.

- C. The fees set forth in this Contract shall cover and include all sales and use taxes, duties, and charges of any kind imposed by any federal, state, or local governmental authority on amounts payable by Brownsville PUB under this Contract, and in no event shall Brownsville PUB be required to pay any additional amount to Firm in connection with such taxes, duties, and charges, or any taxes imposed on, or regarding, Firm's income, revenues, gross receipts, personnel, or real or personal property or other assets.
- D. Firm shall keep accurate records, including time sheets and travel vouchers of all time and expenses allocated to performance of the Services. All such records shall be kept in the offices of Firm for a period of not less than five (5) years and shall be made available to Brownsville PUB for inspection or copying upon reasonable request during regular business hours at Firm's offices.

4. Firm's Standard of Care

Firm shall perform the Services (A) in accordance with the terms and subject to the conditions set forth in this Contract; (B) using personnel of required skill, experience, and qualifications; (C) in a timely, workmanlike, and professional manner; (D) with the same degree of care, skill, and diligence as is ordinarily provided by a professional services Firm providing similar services under similar circumstances and at the time and place for a project of which this Contract applies; (E) and shall give professional consultations and advice to Brownsville PUB during the performance of the Services in accordance with the agreed Scope of Services; (F) in compliance with all applicable laws and regulations; and (G) to the reasonable satisfaction of Brownsville PUB.

5. Ownership of Documents

- A. Brownsville PUB shall be the owner of all deliverables provided by Firm. Brownsville PUB may reuse and/ or modify the deliverables without obligation for additional compensation to Firm; provided such reuse or modification shall be at the sole risk of Brownsville PUB. Nothing contained herein shall be deemed a transfer, assignment or divestiture by Firm of its trade secrets, know-how or intellectual property.
- B. Firm owns the discoveries, improvements, inventions, or intellectual property made or conceived by Firm before the Effective Date and independently of any Confidential Information of Brownsville PUB and this Contract and are expressly reserved and excepted from the provisions of this Contract.

6. Confidentiality and Data Security.

- All non-public, confidential, or proprietary information of Brownsville PUB ("Confidential Information"), including, but not limited to, business plans, specifications, designs, documents, data, business operations, customer lists, customer information, including personally identifiable information, pricing, and any other business-related information disclosed or made available by Brownsville PUB to Firm, whether disclosed orally or disclosed or accessed in written, electronic, or other form or media, and whether or not marked, designated, or otherwise identified as "confidential," in connection with this Contract is confidential, solely for Firm's use in performing this Contract and may not be disclosed or copied unless authorized by Brownsville PUB in writing. Confidential Information does not include any information that: (i) is or becomes generally available to the public other than as a result of Firm's breach of this Contract; (ii) is obtained by Firm on a non-confidential basis from a third-party that was not legally or contractually restricted from disclosing such information; (iii) Firm establishes by documentary evidence, was in Firm's possession prior to Brownsville PUB's disclosure hereunder; (iv) was or is independently developed by Firm without using any Confidential Information, or (v) is required to be disclosed by subpoena, court order, legal process or applicable law. Upon Brownsville PUB's request, Firm shall promptly return all documents and other materials received from Brownsville PUB. Brownsville PUB shall be entitled to injunctive relief for any violation of this Section.
- B. At all times during the duration of this Contract and for any period of time Firm accesses, stores, or processes any Confidential Information after the termination of this Contract, Firm shall have in place appropriate data security processes and procedures as set forth in Exhibit D, the terms of which are incorporated herein by this reference.

7. Insurance.

A. Firm agrees to maintain Worker's Compensation Insurance and Employers' Liability Insurance to cover all of its own personnel engaged in performing services for Brownsville PUB under this Contract in the following amounts:

Workmen's Compensation – Texas Statutory Employers' Liability -- \$100,000.00

B. Firm also agrees to maintain Commercial General Liability, Business Automobile Liability, Umbrella Liability, and Cyber Liability Insurance covering claims against Firm for damages resulting from bodily injury, death or property damages from accidents arising in the course of work performed under this Contract in the following amounts:

Commercial General Liability

Bodily Injury \$1,000,000.00 each occurrence Property Damage \$1,000,000.00 each occurrence

Business Automobile Liability for all vehicles:

Bodily Injury \$50,000.00 each person, \$1,000,000.00 each occurrence

Property Damage \$1,000,000.00 each occurrence

Excess Umbrella Liability:

\$1,000,000.00

<u>Cyber Liability:</u> \$250,000.00

Firm shall also provide Professional Liability Insurance in the amount of \$1,000,000.00 per claim and annual aggregate.

- C. Firm shall add Brownsville PUB, its Board Members and Officers as additional insureds on all required insurance policies, except workers' compensation/employer's liability. The insurance certificate(s) shall provide for thirty (30) calendar days' advance notice to Brownsville PUB and City of any policy cancellation or material change. The Commercial General Liability and Excess Umbrella Liability Policy shall be of an "occurrence" type policy. The Commercial General Liability shall also include protection against claims insured by usual personal injury liability coverage and coverage for contractual liability assumed by Firm.
- D. Firm shall furnish Brownsville PUB with Insurance Certificate(s) upon Brownsville PUB's reasonable request and at least ten (10) calendar days prior to field work commencement, which confirm that all required insurance policies are in full force and effect.

8. <u>INDEMNIFICATION AND LIMITATION OF LIABILITY</u>.

- FIRM SHALL INDEMNIFY, DEFEND, AND HOLD HARMLESS THE A. OF BROWNSVILLE AND BROWNSVILLE PUB AND COMMISSIONERS, BOARD MEMBERS, OFFICERS, AND EMPLOYEES FROM ALL SUITS, ACTIONS, LOSSES, DAMAGES, CLAIMS, LIABILITIES, OR **EXPENSES** LITIGATION, **COURT** COSTS, AND **REASONABLE** OF ATTORNEY'S FEES FOR INJURY OR DEATH TO ANY PERSON, OR INJURY TO ANY PROPERTY, RECEIVED OR SUSTAINED BY ANY PERSON OR PERSONS OR PROPERTY, ARISING OUT OF, OR RESULTING FROM ANY CLAIM OF A THIRD PARTY OR BROWNSVILLE PUB TO THE EXTENT **NEGLIGENT** CAUSED \mathbf{BY} **ACTS** OR **OMISSIONS** OF, WILLFUL MISCONDUCT OF, OR BREACH OF THIS CONTRACT BY FIRM OR ITS AGENTS OR EMPLOYEES.
- B. EXCEPT FOR FIRM'S INDEMNIFICATION OBLIGATIONS SET FORTH IN SUBSECTION A OF THIS SECTION 8, TO THE EXTENT ALLOWED BY TEXAS LAW GOVERNING PUBLIC ENTITIES, FIRM'S TOTAL LIABILITY TO BROWNSVILLE PUB FOR ANY LOSS OR DAMAGES FROM CLAIMS ARISING OUT OF, OR IN CONNECTION WITH, THIS CONTRACT FROM ANY CAUSE INCLUDING FIRM'S STRICT LIABILITY, BREACH OF CONTRACT, OR PROFESSIONAL NEGLIGENCE SHALL NOT EXCEED ONE MILLION DOLLARS. TO THE EXTENT ALLOWED BY TEXAS LAW, BROWNSVILLE PUB HEREBY RELEASES FIRM FROM ANY LIABILITY EXCEEDING SUCH AMOUNT.

9. Addresses for Notices and Communications.

BROWNSVILLE PUB

Mark V. Dombroski Chief Operating Officer 1425 Robinhood Drive Brownsville, Texas 78521

Phone: (956) 983-6726

Email:mvdombroski@brownsville-

pub.com

Firm's name:

Representative name:

Address: Phone: Email:

All notices and communications under this Contract must be in writing and shall be mailed or delivered to Brownsville PUB and Firm at the above addresses (or to such other address that the receiving Party may designate from time to time in accordance with this Section).

10. Successors and Assignments.

Neither Party shall assign, transfer, delegate, or subcontract any of its rights or obligations under this Contract without the prior written consent of the other Party. Any purported assignment or delegation in violation of this Section shall be null and void. No assignment or delegation shall relieve the transferring Party of any of its obligations hereunder. In the event of any assignment, transfer, delegation, or subcontracting, Brownsville PUB and Firm each binds itself and its successors, executors, administrators and assigns to the other parties of this Contract and to the successors, executors, administrators and assigns of such other parties, in respect to all covenants of this Contract. Nothing herein shall be construed as creating any personal liability on the part of any officer, Board Member, Commissioner, or employee of any public body which is a party and/or indemnitee hereto.

11. Termination of Contract for Cause.

If, through any cause, Firm shall fail to fulfill in a timely and proper manner its obligations under this Contract, or if Firm shall violate any of the covenants, agreements, warranties or stipulations in this Contract, Brownsville PUB shall have the right, without prejudice to any other rights or remedies it may have under this Contract, to terminate this Contract by giving written notice to Firm of such termination and specifying the date thereof, at least fifteen (15) calendar days before the effective date of such termination. Without prejudice to any other rights or remedies it may have under this Contract, Brownsville PUB shall have the right to terminate this Contract if in its sole opinion the work of the Firm is not effective for the purpose it is being performed. Firm shall be entitled to receive just and equitable compensation for any work satisfactorily completed hereunder provided such

compensation is approved by Brownsville PUB in its sole discretion. The method of compensation herein shall be as provided in Section 3 of this Contract.

Notwithstanding the above, Firm shall not be relieved of liability to Brownsville PUB for damages sustained by Brownsville PUB by virtue of any intentional and/or negligent act or omission or any breach of this Contract by Firm, and Brownsville PUB may withhold any payments to Firm for the purpose of setoff, until such time as the exact amount of damages due Brownsville PUB from Firm is determined.

Subject to Section 8, Firm agrees that Brownsville PUB shall have all rights and remedies afforded to it at law to recover any damages sustained by Brownsville PUB in connection with the work performed by Firm under this Contract, including regulatory fines and penalties, . In addition, Brownsville PUB shall, in addition to any damages to which it is entitled, be entitled to seek immediate injunctive relief against Firm prohibiting further actions inconsistent with Firm's obligations under this Contract. Brownsville PUB shall also have all rights and remedies afforded to it in equity to enforce the terms of this Contract. The exercise of any one right or remedy shall be without prejudice to the enforcement of any other right or remedy allowed at law or in equity.

12. Termination for Convenience.

Brownsville PUB may terminate this Contract at any time by giving at least thirty (30) calendar days' notice in writing to Firm. If the Contract is terminated by Brownsville PUB as provided herein, Firm will be paid for the Services provided and approved expenses incurred up to the termination date if such compensation is approved by Brownsville PUB, which approval shall not be unreasonably withheld. Firm shall be entitled to receive just and equitable compensation for any work satisfactorily completed hereunder, provided such compensation is approved by Brownsville PUB, which shall not be unreasonably withheld. The method of compensation herein shall be as provided in Section 3 of this Contract.

Notwithstanding the above, Firm shall not be relieved of liability to Brownsville PUB for damages sustained by Brownsville PUB by virtue of any intentional and/or negligent act or omission or any breach of this Contract by Firm, and Brownsville PUB may reasonably withhold a sufficient portion of any payments to Firm for the purpose of setoff until such time as the exact amount of damages due Brownsville PUB from Firm is determined.

Firm agrees that Brownsville PUB shall have all rights and remedies afforded to it at law to recover any damages sustained by Brownsville PUB in connection with the work performed by Firm under this Contract. Brownsville PUB shall also have all rights and remedies afforded to it in equity to enforce the terms of this Contract. The exercise of any one right or remedy shall be without prejudice to the enforcement of any other right or remedy allowed at law or in equity.

13. <u>Changes</u>.

Brownsville PUB may, from time to time, request changes in the scope of the Services to be performed hereunder. Such changes, including any increase or decrease in the amount of Firm's compensation, which are mutually agreed upon by and between Brownsville PUB and Firm shall be incorporated in written amendments to this Contract called "Work Orders".

14. Reports and Information.

Firm, at such times (but not more than once per month unless an emergency situation arises), and in such forms as Brownsville PUB may require, shall furnish Brownsville PUB such periodic reports as they may request pertaining to the work or services undertaken pursuant to this Contract, the cost and obligations incurred or to be incurred in connection therewith, and any other matter covered by this Contract.

15. <u>Civil Rights</u>.

Firm shall comply with all applicable federal, state, and local laws regarding nondiscrimination and equal employment opportunity, as set forth in Firm's policy statement which shall be provided to Brownsville PUB upon request.

16. Entire Agreement.

This Contract, including and together with any Work Orders, exhibits, schedules and other attachments, each of which will be attached hereto, constitutes the entire agreement between the Parties with respect to the subject matter contained herein, and supersedes all prior and contemporaneous agreements and understandings, both written and oral, between the Parties concerning the subject matter of this Contract. In the event of any conflict between the text of this Contract document and any attachment hereto, the text of this Contract document is controlling.

17. Waiver.

The failure or delay on the part of any Party herein at any time to require the performance by any other Party of any portion of this Contract shall not be deemed a waiver, or in any way affect that Party's rights to enforce such provision or any other provision. Any waiver by any Party herein of any provision hereof shall not be taken or held to be a waiver unless explicitly set forth in writing and signed by the Party so waiving and shall not be a waiver of any other provision hereof or any other breach hereof. No single or partial exercise of any right, remedy, power, or privilege hereunder shall preclude any other or further exercise thereof.

18. <u>Severability</u>.

The invalidity, illegality, or unenforceability of any provision of this Contract shall not affect the validity or enforceability of any other provision of this Contract or invalidate or

render unenforceable such provision in any other jurisdiction. Upon a determination that any provision is invalid, illegal, or unenforceable, the Parties shall negotiate in good faith to modify this Contract to affect the original intent of the Parties as closely as possible in order that the transactions contemplated hereby be consummated as originally contemplated to the greatest extent possible.

19. Survival.

Any and all representations, conditions, and warranties made by Firm under this Contract are of the essence of this Contract and shall survive the execution, delivery and termination of it, and all statements contained in any document required by Brownsville PUB, whether delivered at the time of the execution or at a later date, shall constitute Firms representations and warranties hereunder.

20. Force Majeure.

No Party shall be liable or responsible to the other Party, or be deemed to have defaulted under or breached this Contract, for any failure or delay in fulfilling or performing any term of this Contract, when and to the extent such Party's (the "Impacted Party") failure or delay is caused by or results from the following force majeure events (each a "Force Majeure Event"): (A) acts of God; (B) flood, fire, earthquake, pandemic, or explosion; (C) war, invasion, hostilities (whether war is declared or not), terrorist threats or acts, riot or other civil unrest; (D) government order, law, or action; (E) national or regional emergency; or (F) other similar events beyond the reasonable control of the Impacted Party. Notwithstanding the foregoing, Firm's financial inability to perform, changes in cost or availability of materials, components or services, market conditions, or supplier actions or contract disputes will not excuse performance by Contractor under this Section 20.

The Impacted Party shall give notice within three (3) days of the Force Majeure Event to the other Party, stating the period of time the occurrence is expected to continue. The Impacted Party shall use diligent efforts to end the failure or delay and ensure the effects of such Force Majeure Event are minimized. The Impacted Party shall resume the performance of its obligations as soon as reasonably practicable after the removal of the cause. In the event that the Impacted Party's failure or delay remains uncured for a period of thirty (30) consecutive days following written notice given by it under this Section 20, the other Party may thereafter immediately terminate this Contract upon written notice.

21. <u>Governing Law</u>.

This Contract is governed by the laws of the State of Texas without giving effect to the conflict of laws provisions thereof to the extent such principles or rules would require or permit the application of the laws of any jurisdiction other than those of the State of Texas and all obligations of the Parties under this Contract are performable in Cameron County, Texas.

22. Choice of Forum.

Each Party irrevocably and unconditionally agrees that it will not commence any action, litigation, or proceeding of any kind whatsoever against the other Party in any way arising from or relating to this Contract, including all exhibits, schedules, attachments, and appendices attached to this Contract, and all contemplated transactions, including contract, equity, tort, fraud, and statutory claims, in any forum other than the state or federal court located in Cameron County, Texas. Each Party irrevocably and unconditionally submits to the exclusive jurisdiction of such courts and agrees to bring any such action, litigation, or proceeding only in the state of federal court located in Cameron County, Texas. Each Party agrees that a final judgment in any such action, litigation, or proceeding is conclusive and may be enforced in other jurisdictions by suit on the judgment or in any other manner provided by law.

23. Time for Performance.

The Services shall be completed in accordance with the performance schedule as outlined in Exhibit "C", except to the extent timely performance is prevented by a Force Majeure Event, subject to the terms of Section 20.

24. Attorney's Fees.

If it is necessary for either Party herein to file a cause of action at law or in equity against the other Party due to: (A) a breach of this Contract or (B) any intentional and/or negligent act or omission by the other Party, the non-breaching or non-negligent Party shall be entitled to reasonable attorney's fees and costs, and any necessary disbursements, in addition to any other relief to which it is legally entitled.

25. Cumulative Remedies.

All Parties shall have all rights and remedies afforded to it at law or in equity to recover damages and interpret or enforce the terms of this Contract. The exercise of any one right or remedy shall be without prejudice to the enforcement of any other right or remedy allowed at law or in equity.

26. State or Federal Laws.

This Contract is subject to all applicable Federal and State laws, statutes, codes, and any applicable permits, ordinances, rules, orders, and regulations of any local, state, or federal government authority having jurisdiction, but nothing contained herein shall be construed as a waiver of any right to question or contest any such law, ordinance, order, rule, or regulation in any forum having jurisdiction.

27. No Third-Party Beneficiary.

The Parties are entering into this Contract solely for the benefit of themselves and agree that nothing herein shall be construed to confer any right, privilege, or benefit on any person or entity other than the Parties hereto.

28. <u>Dispute Resolution</u>.

In the event a dispute arises between the Parties, then as a condition precedent to any legal action by either Party, the Parties shall first refer the dispute to upper management for good faith negotiations for ten (10) calendar days, and if not resolved, then the Parties agree to participate in at least one session of mediation, as needed, in an effort to resolve the dispute. The Parties agree to split the mediator's fees equally, but each Party shall bear its own legal fees for the mediation. The mediation shall be administered by a mutually agreeable mediation service and shall be held in Cameron County, Texas, unless Brownsville PUB agrees to another location.

29. Amendments.

No amendment to, or modification or termination of this Contract is effective unless it is in writing, identified as an amendment to or modification or termination of this Contract, and signed by an authorized representative of each Party.

30. <u>Independent Contractor</u>.

- A. It is understood and acknowledged that the Services which Firm will provide to Brownsville PUB hereunder shall be in the capacity of an independent contractor and not as an employee or agent of Brownsville PUB. Firm shall control the conditions, time, details, and means by which Firm performs the Services. Brownsville PUB shall have the right to inspect the work of Firm solely for the purpose of determining whether the work is completed according to this Contract and any applicable Work Order.
- B. Firm has no authority to commit, act for or on behalf of Brownsville PUB, or to bind Brownsville PUB to any obligation or liability.
- C. Firm shall not be eligible for and shall not receive any employee benefits from Brownsville PUB and shall be solely responsible for the payment of all taxes, FICA, federal and state unemployment insurance contributions, state disability premiums, and all similar taxes and fees relating to the fees earned by Firm hereunder.

31. Counterparts.

This Contract may be executed in counterparts, each of which is deemed an original, but all of which together are deemed to be one and the same agreement. Notwithstanding anything to the contrary in Section 9, a signed copy of this Contract delivered by facsimile,

email, or other means of electronic transmission is deemed to have the same legal effect as delivery of an original signed copy of this Contract.

IN WITNESS WHEREOF, the Parties have caused this Contract to be executed as of the Effective Date by their respective officers thereunto duly authorized.

Firm's
Name:
By:
Representative name:
Title:
PUBLIC UTILITIES BOARD OF THE
CITY OF BROWNSVILLE, TEXAS
CITT OF BROWNSVILLE, TEXAS
Dyn
By:
Marilyn D. Gilbert, MBA
General Manager and CEO

EXHIBIT "A"

SCOPE OF SERVICES FOR STRATEGIC BUSINESS PLAN 2026-2030

Refer to Strategic Business Plan 2026-2030 proposal submitted by	_dated <u>,</u>
, the terms of which are incorporated herein by this reference.	

EXHIBIT "B"

COMPENSATION FOR STRATEGIC BUSINESS PLAN 2026-2030 SERVICES

Firm proposes to perform the work and services described above through the **Strategic Business Plan 2026-2030 Services** project. Firm will establish Project requirements, determine Project policy matters, ensure satisfactory completion of the work and services, and be directly responsible for the Project. Firm shall not be reassigned away from this engagement without the prior written consent of Brownsville PUB.

Firm proposes to perform all work and services described in Exhibit "A" Scope of Services, for the estimated cost of \$_______. Invoices will be submitted monthly. Should the work and Services be completed for less than that amount, Brownsville PUB will only be billed for actual work and services completed. All actual out of pocket expenses incurred in the course of this engagement will be billed at actual cost for reimbursement by Brownsville PUB. Firm is willing to adjust the proposed scope and the related fee to meet the specific needs of Brownsville PUB. Total billings for this work scope shall not exceed the above estimate without Brownsville PUB's written approval.

EXHIBIT "C"

SCHEDULE FOR STRATEGIC BUSINESS PLAN 2026-2030 SERVICES

Firm understands that the scope of services outlined herein should be completed within one (1) year. Firm proposes to initiate the Project after both parties have signed the contract, subject to Brownsville PUB's written authorization to proceed. It is understood that Firm's ability to complete the tasks within the established time frame is dependent, in large part, on the receipt of any existing, available, and necessary data from Brownsville PUB at the beginning of the Project, and Brownsville PUB's timely response with review comments and input.

EXHIBIT "D"

DATA SECURITY REQUIREMENTS

1. Definitions.

Unless defined in the Contract or elsewhere in this Exhibit, capitalized terms used herein shall have the meanings set forth in this Section 1.

"Authorized Employees" means Firm's employees who have a need to know or otherwise access Personal Information to enable Firm to perform its obligations under the Contract.

"Authorized Persons" means (A) Authorized Employees; and (B) Firm's permitted contractors, agents, own service providers, as each is specified on Attachment 1 to this Exhibit D who have a need to know or otherwise access Personal Information to enable Firm to perform its obligations under the Contract, and who are bound in writing by confidentiality and other obligations sufficient to protect Personal Information in accordance with the terms and conditions of the Contract.

"Highly Sensitive Personal Information" means (A) an individual's government-issued identification number (including social security number, driver's license number, or state-issued identification number); (B) financial account number, credit card number, debit card number, or credit report information, with or without any required security code, access code, personal identification number, or password that would permit access to an individual's financial account; (C) biometric, genetic, health, medical, or medical insurance data; (D) geolocation data; or (E) information regarding racial or ethnic origin, religious beliefs, sex life or sexual orientation, union membership, or citizenship or immigration status.

"Personal Information" means information provided to Firm by or at the direction of Brownsville PUB, information which is created or obtained by Firm on behalf of Brownsville PUB, or information to which access was provided to Firm by or at the direction of Brownsville PUB, in the course of Firm's performance under the Contract that: (A) identifies or can be used to identify an individual (including, without limitation, names, signatures, addresses, telephone numbers, email addresses, and other unique identifiers); or (B) can be used to identify or authenticate an individual (including, without limitation, employee identification numbers, government-issued identification numbers, passwords or pins, user identification and account access credentials or passwords, financial account numbers, credit report information, student information, biometric, health, genetic, medical, or medical insurance data, answers to security questions, an individual's internet activity or similar interaction history, inferences drawn from other personal information to create consumer profiles, geolocation data, an individual's commercial, employment, or education history, and other personal characteristics and identifiers), in case of both subclauses (A) and (B), including, without limitation, all Highly Sensitive Personal Information. Brownsville PUB's business contact information is not by itself deemed to be Personal Information.

"Security Breach" means (A) any act or omission that compromises either the security, confidentiality, availability, or integrity of Personal Information or the physical, technical,

administrative, or organizational safeguards put in place by Firm (or any Authorized Persons), or by Brownsville PUB should Firm have access to Brownsville PUB's systems, that relate to the protection of the security, confidentiality, availability, or integrity of Personal Information, (B) receipt of a complaint in relation to the privacy and data security practices of Firm (or any Authorized Persons), or (C) a breach or alleged breach of the Contract relating to confidentiality, privacy, and data security practices. Without limiting the foregoing, a compromise shall include any unauthorized access to or disclosure or acquisition of Personal Information.

2. Standard of Care.

A. Firm acknowledges and agrees that, in the course of its engagement by Brownsville PUB, Firm may create, receive, or have access to Personal Information. Firm shall comply with the terms and conditions set forth in the Contract in its creation, collection, receipt, transmission, storage, disposal, use, and disclosure of such Personal Information and be responsible for any unauthorized creation, collection, receipt, transmission, access, storage, disposal, use, or disclosure of Personal Information under its control or in its possession by all Authorized Persons. Firm shall be responsible for, and remain liable to, Brownsville PUB for the actions and omissions of all Authorized Persons concerning the treatment of Personal Information as if they were Firm's own actions and omissions.

Personal Information is deemed to be Confidential Information of Brownsville PUB and is not confidential information of Firm. In the event of a conflict or inconsistency between this Exhibit and the confidentiality or compliance with law sections of the Contract, the terms and conditions set forth in this Exhibit shall govern and control.

- B. In recognition of the foregoing, Firm agrees and covenants that it shall:
 - i. keep and maintain all Personal Information in strict confidence, using such degree of care as is appropriate to avoid unauthorized access, use, or disclosure;
 - ii. not create, collect, receive, access, or use Personal Information in violation of law;
 - iii. use and disclose Personal Information solely and exclusively for the purposes for which the Personal Information, or access to it, is provided pursuant to the terms and conditions of the Contract, and not use, sell, rent, transfer, distribute, or otherwise disclose or make available Personal Information for Firm's own purposes or for the benefit of anyone other than Brownsville PUB, in each case, without Brownsville PUB's prior written consent; and
 - iv. not, directly or indirectly, disclose Personal Information to any person other than its Authorized Persons, including any, subcontractors, agents, its own service

providers, or auditors (an "Unauthorized Third Party"), without Brownsville PUB's prior written consent unless and to the extent required by government authorities or as otherwise, to the extent expressly required, by applicable law, in which case, Firm shall (a) use best efforts and to the extent permitted by applicable law notify Brownsville PUB before such disclosure or as soon thereafter as reasonably possible; (b) be responsible for and remain liable to Brownsville PUB for the actions and omissions of such Unauthorized Third Party concerning the treatment of such Personal Information as if they were Firm's own actions and omissions; and (c) require the Unauthorized Third Party that has access to Personal Information to execute a written agreement agreeing to comply with the terms and conditions of the Contract relating to the treatment of Personal Information.

3. <u>Information Security</u>.

- A. Firm represents and warrants that its creation, collection, receipt, access, use, storage, disposal, and disclosure of Personal Information does and will comply with all applicable federal and state privacy and data protection laws, as well as all other applicable regulations and directives.
- B. Firm shall implement and maintain a written information security program including appropriate policies, procedures, and risk assessments that are reviewed at least annually.
- C. Without limiting Firm's obligations under section 3(A), Firm shall implement administrative, physical, and technical safeguards to protect Personal Information from unauthorized access, acquisition, or disclosure, destruction, alteration, accidental loss, misuse, or damage that are no less rigorous than accepted industry practices, and shall ensure that all such safeguards, including the manner in which Personal Information is created, collected, accessed, received, used, stored, processed, disposed of, and disclosed, comply with applicable data protection and privacy laws, as well as the terms and conditions of the Contract.

If, in the course of its engagement by Brownsville PUB, Firm has access to or will collect, access, use, store, process, dispose of, or disclose credit, debit, or other payment cardholder information, service provider shall at all times remain in compliance with the Payment Card Industry Data Security Standard ("PCI DSS") requirements, including remaining aware at all times of changes to the PCI DSS and promptly implementing all procedures and practices as may be necessary to remain in compliance with the PCI DSS, in each case, at Firm's sole cost and expense.

D. At a minimum, Firm's safeguards for the protection of Personal Information shall include: (i) limiting access of Personal Information to Authorized Persons; (ii) securing business facilities, data centers, paper files, servers, backup systems, and computing equipment, including, but not limited to, all mobile devices and other equipment with information storage capability; (iii) implementing network, application, database, and

platform security; (iv) securing information transmission, storage, and disposal; (v) implementing authentication and access controls within media, applications, operating systems, and equipment, including the use of multifactor authentication for access to any Personal Information; (vi) encrypting Personal Information stored on any media; (vii) encrypting Personal Information when transmitted; (viii) strictly segregating Personal Information from information of Firm or its other customers so that Personal Information is not commingled with any other types of information; (ix) conducting risk assessments, penetration testing, and vulnerability scans and promptly implementing, at Firm's sole cost and expense, a corrective action plan to correct any issues that are reported as a result of the testing; (x) implementing appropriate personnel security and integrity procedures and practices, including, but not limited to, conducting background checks consistent with applicable law; and (xi) providing appropriate privacy and information security training to Firm's employees.

E. During the term of each Authorized Employee's employment by Firm, Firm shall at all times cause such Authorized Employees to abide strictly by Firm's obligations under the Contract. Firm further agrees that it shall maintain a disciplinary process to address any unauthorized access, use, or disclosure of Personal Information by any of Firm's officers, partners, principals, employees, agents, or contractors. Upon Brownsville PUB's written request, Firm shall promptly identify for Brownsville PUB in writing all Authorized Employees as of the date of such request.

Upon Brownsville PUB's written request, Firm shall provide Brownsville PUB with a network diagram that outlines Firm's information technology network infrastructure and all equipment used in relation to fulfilling its obligations under the Contract, including, without limitation: (i) connectivity to Brownsville PUB and all third parties who may access Firm's network to the extent the network contains Personal Information; (ii) all network connections, including remote access services and wireless connectivity; (iii) all access control measures (for example, firewalls, packet filters, intrusion detection and prevention services, and access-list-controlled routers); (iv) all backup or redundant servers; and (v) permitted access through each network connection.

4. Security Breach Procedures.

A. Firm shall:

- i. Provide Brownsville PUB with the name and contact information for one or more employees of Firm who shall serve as Brownsville PUB's primary security contact and shall be available to assist Brownsville PUB twenty-four (24) hours per day, seven (7) days per week as a contact in resolving obligations associated with a Security Breach;
- ii. Notify Brownsville PUB of a Security Breach as soon as practicable, but no later than twenty-four (24) hours after Firm becomes aware of it; and

- iii. Notify Brownsville PUB of any Security Breaches by telephone at the following number: (956) 983-6249, with a copy by email to the individual identified in the Notices section of the Contract.
- B. Immediately following Firm's notification to Brownsville PUB of a Security Breach, the Parties shall coordinate with each other to investigate the Security Breach. Firm agrees to fully cooperate with Brownsville PUB in Brownsville PUB's handling of the matter, including, without limitation: (i) assisting with any investigation; (ii) providing Brownsville PUB with physical access to the facilities and operations affected; (iii) facilitating interviews with Firm's employees and others involved in the matter; and (iv) making available all relevant records, logs, files, data reporting, and other materials required to comply with applicable law, regulation, industry standards, or as otherwise reasonably required by Brownsville PUB.
- C. Firm shall at its own expense use best efforts to immediately contain and remedy any Security Breach and prevent any further Security Breach, including, but not limited to taking any and all action necessary to comply with applicable privacy rights, laws, regulations, and standards. Firm shall reimburse Brownsville PUB for all actual costs incurred by Brownsville PUB in responding to, and mitigating damages caused by, any Security Breach, including all costs of notice and/or remediation pursuant to Section 4(D).
- D. Firm agrees that it shall not inform any third party of any Security Breach without first obtaining Brownsville PUB's prior written consent. Further, Firm agrees that Brownsville PUB shall have the sole right to determine: (i) whether notice of the Security Breach is to be provided to any individuals, regulators, law enforcement agencies, consumer reporting agencies, or others as required by law or regulation, or otherwise in Brownsville PUB's discretion; and (ii) the contents of such notice, whether any type of remediation may be offered to affected persons, and the nature and extent of any such remediation.
- E. Firm agrees to maintain and preserve all documents, records, and other data related to any Security Breach.
- F. Firm agrees to fully cooperate at its own expense with Brownsville PUB in any litigation, investigation, or other action deemed necessary by Brownsville PUB to protect its rights relating to the use, disclosure, protection, and maintenance of Personal Information.

In the event of any Security Breach, Firm shall promptly use its best efforts to prevent a recurrence of any such Security Breach.

5. Oversight of Security Compliance.

Upon Brownsville PUB's written request, to confirm Firm's compliance with the Contract, as well as any applicable laws, regulations, and industry standards, Firm grants

Brownsville PUB or, upon Brownsville PUB's election, a third party on Brownsville PUB's behalf,

permission to perform an assessment, audit, examination, or review of all controls in Firm's physical and/or technical environment in relation to all Personal Information being handled and/or services being provided to Brownsville PUB pursuant to the Contract. Firm shall fully cooperate with such assessment by providing access to knowledgeable personnel, physical premises, documentation, infrastructure, and application software that processes, stores, or transports Personal Information for Brownsville PUB pursuant to the Contract. In addition, upon Brownsville PUB's request, Firm shall provide Brownsville PUB with the results of any audit by or on behalf of Firm performed that assesses the effectiveness of Firm's information security program as relevant to the security and confidentiality of Personal Information shared during the course of the Contract, including but not limited to any Service Organization Controls (SOC) Type 2 audit.

6. Return or Destruction of Personal Information.

At any time during the term of the Contract at Brownsville PUB's request or upon the termination or expiration of the Contract for any reason, Firm shall, and shall instruct all Authorized Persons to, promptly return to Brownsville PUB all copies, whether in written, electronic, or other form or media, of Personal Information in its possession or the possession of such Authorized Persons, or securely dispose of all such copies, and certify in writing to Brownsville PUB that such Personal Information has been returned to Brownsville PUB or disposed of securely. Firm shall comply with all directions provided by Brownsville PUB with respect to the return or disposal of Personal Information.

7. <u>Equitable Relief.</u>

Firm acknowledges that any breach of its covenants or obligations set forth in this Exhibit D may cause Brownsville PUB irreparable harm for which monetary damages would not be adequate compensation and agrees that, in the event of such breach or threatened breach, Brownsville PUB is entitled to seek equitable relief, including a restraining order, injunctive relief, specific performance, and any other relief that may be available from any court, in addition to any other remedy to which Brownsville PUB may be entitled at law or in equity. Such remedies shall not be deemed to be exclusive but shall be in addition to all other remedies available at law or in equity, subject to any express exclusions or limitations in the Contract to the contrary.

8. Material Breach.

Firm's failure to comply with any of the provisions of this Exhibit D is a material breach of the Contract. In such event, Brownsville PUB may terminate the Contract effective immediately upon written notice to Firm without further liability or obligation to Firm.

Attachment1

Firm's Service Providers

If Applicable